Unaudited Financial Results for the Quarter \& Nine Months Ended 31st December, 2009
(Rs. in lakh except share data)

| Particulars |  | 3 Months Ended |  | 9 Months Ended |  | $\begin{gathered} \begin{array}{c} \text { Year Ended } \\ \text { (Audited) } \end{array} \\ \hline 31.03 .2009 \end{gathered}$ | 3 Months Ended |  | 9 Months Ended |  | t share data) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \begin{array}{c} \text { Year Ended } \\ \text { (Audited) } \end{array} \\ \hline 31.03 .2009 \\ \hline \end{gathered}$ |  |  |  |  |  |  |  |
|  |  | 31.12.2009 | 31.12.2008 | 31.12.2009 | 31.12.2008 |  | 31.12.2009 | 31.12.2008 | 31.12.2009 | 31.12.2008 |
|  |  |  | Standalone |  |  |  |  | Consolidated |  |  |  |  |
|  | 1 Net Sales/Income from Operations | 2,056.40 | 9,736.42 | 10,583.68 | 28,543.31 | 35,813.45 | 8,485.30 | 10,998.89 | 30,441.44 | 35,173.62 | 50,879.26 |
|  | Total Income | 2,056.40 | 9,736.42 | 10,583.68 | 28,543.31 | 35,813.45 | 8,485.30 | 10,998.89 | 30,441.44 | 35,173.62 | 50,879.26 |
|  | 2 Expenditure <br> a. (Increase)/decrease in stock in trade and work | 65.87 | 5.11 | 83.87 | (43.86) | (21.40) | 65.87 | 11.31 | 68.13 | 9.22 | (206.51) |
|  | in progress |  |  |  |  |  |  |  |  |  |  |
|  | b. Purchase of traded goods | 87.52 | 1,050.82 | 369.64 | 3,261.08 | 4,310.29 | 2,736.19 | 2,063.94 | 7,831.57 | 7,069.77 | 11,428.65 |
|  | c. Employees cost | 671.17 | 1,205.53 | 1,990.17 | 3,394.27 | 4,251.11 | 1,550.92 | 1,657.05 | 5,361.11 | 4,791.91 | 8,043.66 |
|  | d. Depreciation | 1,620.00 | 1,669.36 | 5,040.00 | 4,875.00 | 7,140.36 | 1,820.92 | 1,712.01 | 5,771.19 | 4,903.30 | 7,689.91 |
|  | e. General \& Administrative Expense | 118.21 | 1,696.52 | 519.83 | 4,524.42 | 6,138.95 | 941.82 | 1,825.54 | 2,945.24 | 5,755.31 | 9,618.73 |
|  | f. Total | 2,562.77 | 5,627.34 | 8,003.51 | 16,010.91 | 21,819.31 | 7,115.72 | 7,269.85 | 21,977.24 | 22,529.51 | 36,574.44 |
|  | 3 Profit from Operations before Other Income, Interest and Exceptional Items (1-2) | (506.37) | 4,109.08 | 2,580.17 | 12,532.40 | 13,994.14 | 1,369.58 | 3,729.04 | 8,464.20 | 12,644.11 | 14,304.82 |
|  | 4 Other Income | 0.32 | 15.13 | 1.02 | 49.68 | 1,872.11 | 4.46 | 17.09 | 14.08 | 59.62 | 2,006.32 |
|  | 5 Profit before Interest and Exceptional Items (3+4) | (506.05) | 4,124.21 | 2,581.19 | 12,582.08 | 15,866.25 | 1,374.04 | 3,746.13 | 8,478.28 | 12,703.73 | 16,311.14 |
|  | 6 Interest (Net) | 1,496.98 | 675.27 | 3,202.08 | 1,802.15 | 2,820.89 | 1,513.79 | 717.40 | 3,514.70 | 1,872.75 | 3,001.82 |
|  | Profit after Interest but before exceptional Items (5-6) <br> Exceptional items | $(2,003.03)$ | 3,448.94 | (620.89) | 10,779.93 | 13,045.36 | (139.75) | 3,028.73 | 4,963.58 | 10,830.98 | 13,309.32 |
|  |  |  | 348- |  |  | 13,045-3 | (139-75) | 3028.73 | - ${ }^{-}$ |  | 13, ${ }^{-}$ |
|  | Profit ( + )/ Loss (-) from Ordinary Activities before tax (7+8) <br> Tax expense | $(2,003.03)$ | 3,448.94 | (620.89) | 10,779.93 | 13,045.36 | (139.75) | 3,028.73 | 4,963.58 | 10,830.98 | 13,309.32 |
| 10 |  |  | 300.00 | 100.00 | 1,300.00 | 1,500.00 | 3.60 | 336.96 | 203.60 | 1,507.46 | 1,178.10 |
| 11 | Net Profit (+)/ Loss (-) from Ordinary Activities after tax (9-10) | (2,003.03) | 3,148.94 | (720.89) | 9,479.93 | 11,545.36 | (143.35) | 2,691.77 | 4,759.98 | 9,323.52 | 12,131.22 |
|  | Extraordinary Items (Net of tax expenses Rs. Nil) |  | - |  |  | - |  | ${ }^{-}$ | - | - | - |
| 12 | Net Profit(+)/ Loss(-) for the period (11-12) Paid-up equity share capital of Rs.2/- Each Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | $(2,003.03)$ | 3,148.94 | (720.89) | 9,479.93 | 11,545.36 | (143.35) | 2,691.77 | 4,759.98 | 9,323.52 | 12,131.22 |
| 13 |  | 2,355.34 | 2,293.36 | 2,355.34 | 2,293.36 | 2,355.34 | 2,355.34 | 2,293.36 | 2,355.34 | 2,293.36 | 2,355.34 |
| 15 |  |  | - |  |  | 60,886.66 |  | - |  |  | 64,254.44 |
| 16 | Earnings Per Share (EPS) (not annualized) <br> a) Basic (Rs.) <br> b) Diluted (Rs.) | (1.70) | 2.75 | (0.61) | 8.27 | 9.82 | (0.12) | 2.33 | 4.04 | 8.13 |  |
|  |  | (1.30) | 2.44 | (0.38) | 7.33 | 8.94 | (0.09) | 2.08 | 2.51 | 7.22 | 9.36 |
| 17 | Public shareholding- Number of shares |  |  |  |  |  |  |  |  |  |  |
|  |  | 86,973,850 | 71,474,970 | 86,973,850 | 71,474,970 | 74,573,850 |  |  |  |  |  |
|  | - Percentage of shareholding Promoters and promoter group Share holding | 73.85\% | 62.33\% | 73.85\% | 62.33\% | 63.32\% |  |  |  |  |  |
| 18 |  |  |  |  |  |  |  |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |  |  |  |  |  |  |
|  | Number of shares | 26,954,000 |  | 26,954,000 |  | 38,180,000 |  |  |  |  |  |
|  | Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 87.53\% |  | 87.53\% |  | 88.39\% |  |  |  |  |  |
|  | Percentage of shares(as a \% of the total share capital of the company) <br> b) Non-encumbered | 22.89\% |  | 22.89\% |  | 32.42\% |  |  |  |  |  |
|  | Number of shares | 3,839,000 |  | 3,839,000 |  | 5,013,000 |  |  |  |  |  |
|  | Percentage of shares(as a \% of the total shareholding of promoter and promoter group) | 12.47\% |  | 12.47\% |  | 11.61\% |  |  |  |  |  |
|  | Percentage of shares (as a \% of the total share capital of the company) | 3.26\% |  | 3.26\% |  | 4.26\% |  |  |  |  |  |

CRANES SOFTWARE INTERNATIONAL LIMITED
Segment Wise Revenue, Results \& Capital Employed


## Notes:

1 The above results have been approved by the Audit Committee and taken on record by the Board of Directors at its meeting held on January 30, 2010

2 The statutory auditors have conducted a Limited Review of accounts for the aforesaid period.

3 The consolidated result have been prepared in line with the requirements of Accounting
Standards-21 "Consolidated Financial Statements"
4 There were no investor complaints at the beginning of the Quarter. There were 18 investor complaints received during the quarter relating to non-receipt of dividends; which are being addressed.

5 The consolidated results includes results of following:

Name of the Company
Systat Software Asia Pacific Ltd.
Systat Software Inc., USA
Cranes Software UK Ltd.,
Cranes Software International Pte. Ltd.,
Systat Software GmbH.,
Cranes Software Inc., USA
Analytics Systems Pvt. Ltd.,
Tilak Autotech Pvt. Ltd.,
Dunn Solutions Group Inc.,
Caravel Info Systems Pvt. Ltd.,
Proland Software Pvt. Ltd.
Engineering Technology Associates Inc., USA
Engineering Technology Associates (Shanghai) Inc., China
Esqube Communication Solutions Pvt Ltd
Cubeware GmbH

## Holding Company

Cranes Software International Ltd.,
Cranes Software International Ltd., Systat Software Inc., USA
Cranes Software International Ltd.,
Cranes Software International Ltd.,
Cranes Software International Ltd.,
Cranes Software International Ltd.
Cranes Software International Ltd.,
Cranes Software Inc., USA
Cranes Software International Ltd.,
Cranes Software International Ltd.,
Cranes Software Inc., USA
Engineering Technology Associates Inc., USA
Cranes Software International Ltd.,
Systat Software GmbH

6 Previous period figures have been regrouped/reclassified whereever necessary.


