

Unaudited Financial Results for the Quarter & Nine months ended 31st December, 2011

(Rs. in lakh)

Particulars	Standalone						Consolidated					
	3 Months Ended			9 Months Ended		Year Ended	3 Months Ended			9 Months Ended		Years Ended
						Audited						Audited
	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011	31.12.2011	30.09.2011	31.12.2010	31.12.2011	31.12.2010	31.03.2011
1 Net Sales/Income from Operations	598.82	702.14	780.55	1,762.54	1,996.40	2,790.68	7,226.65	7,188.69	6,375.14	20,561.74	18,060.63	24,039.13
Total Income	598.82	702.14	780.55	1,762.54	1,996.40	2,790.68	7,226.65	7,188.69	6,375.14	20,561.74	18,060.63	24,039.13
2 Expenditure												
a. (Increase)/decrease in stock in trade and work in progress	(27.35)	19.22	(34.58)	(26.98)	(103.56)	(68.27)	(27.35)	19.22	(34.58)	(26.98)	(103.56)	(47.99)
b. Purchase of traded goods	71.64	156.05	107.64	304.45	334.41	626.66	2,996.48	3,168.27	2,872.73	8,664.57	7,622.49	10,017.57
c. Employees cost	228.52	226.90	235.16	681.77	775.16	1,111.90	2,270.42	2,177.97	2,125.96	6,569.85	6,249.38	8,542.30
d. Depreciation	1,204.62	1,236.93	403.53	3,613.85	4,176.62	4,900.48	1,551.37	1,552.21	698.99	4,586.05	5,121.93	6,142.20
e. General & Administrative Expense	13,369.67	188.86	135.50	13,718.27	531.03	1,449.10	14,604.10	1,383.21	929.16	17,360.00	3,290.22	5,786.47
f. Total	14,847.10	1,827.96	847.25	18,291.36	5,713.66	8,019.87	21,395.02	8,300.88	6,592.26	37,153.49	22,180.46	30,440.55
3 Profit from Operations before Other Income, Interest and Exceptional Items (1-2)	(14,248.28)	(1,125.82)	(66.70)	(16,528.82)	(3,717.26)	(5,229.19)	(14,168.37)	(1,112.19)	(217.12)	(16,591.75)	(4,119.83)	(6,401.42)
4 Other Income	0.88	-	2.43	0.88	4.04	17.24	37.32	2.68	16.51	42.18	72.94	290.37
5 Profit before Interest and Exceptional Items (3+4)	(14,247.40)	(1,125.82)	(64.27)	(16,527.94)	(3,713.22)	(5,211.95)	(14,131.05)	(1,109.51)	(200.61)	(16,549.57)	(4,046.89)	(6,111.05)
6 Interest (Net)	2,996.83	2,009.72	1,750.00	6,403.93	5,197.77	7,615.11	3,056.10	2,011.19	1,790.38	6,476.63	5,375.51	7,858.32
7 Profit after Interest but before exceptional Items (5-6)	(17,244.23)	(3,135.54)	(1,814.27)	(22,931.87)	(8,910.99)	(12,827.06)	(17,187.15)	(3,120.70)	(1,990.99)	(23,026.20)	(9,422.40)	(13,969.37)
8 Exceptional items	-	-	-	-	-	-	-	-	-	-	-	-
9 Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8)	(17,244.23)	(3,135.54)	(1,814.27)	(22,931.87)	(8,910.99)	(12,827.06)	(17,187.15)	(3,120.70)	(1,990.99)	(23,026.20)	(9,422.40)	(13,969.37)
10 Tax expense	(1,568.56)	(389.56)	-	(1,958.12)	-	(590.00)	(1,547.16)	(374.68)	6.99	(1,911.32)	40.49	(884.38)
11 Net Profit (+)/ Loss (-) from Ordinary Activities after tax (9-10)	(15,675.67)	(2,745.98)	(1,814.27)	(20,973.75)	(8,910.99)	(12,237.06)	(15,639.99)	(2,746.02)	(1,997.98)	(21,114.88)	(9,462.89)	(13,084.99)
12 Extraordinary Items (Net of tax expenses Rs. Nil)	13,979.20	-	-	13,979.20	-	-	13,979.20	-	-	13,979.20	-	-
13 Net Profit(+)/ Loss(-) for the period (11-12)	(1,696.47)	(2,745.98)	(1,814.27)	(6,994.55)	(8,910.99)	(12,237.06)	(1,660.79)	(2,746.02)	(1,997.98)	(7,135.68)	(9,462.89)	(13,084.99)
14 Prior Period Expenses /(Income)	16.76	-	-	16.76	-	300.19	16.76	-	-	16.76	-	303.08
15 Net Profit(+)/ Loss(-) for the period (13-14)	(1,713.23)	(2,745.98)	(1,814.27)	(7,011.31)	(8,910.99)	(12,537.25)	(1,677.55)	(2,746.02)	(1,997.98)	(7,152.44)	(9,462.89)	(13,388.07)
16 Paid-up equity share capital of Rs.2/- Each	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34	2,355.34
17 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	-	-	-	-	-	-	-
18 Earnings Per Share (EPS) (not annualized)												
a) Basic (Rs.)	(1.45)	(2.33)	(1.54)	(5.95)	(7.57)	(10.65)	(1.42)	(2.33)	(1.70)	(6.07)	(8.04)	(11.37)
b) Diluted (Rs.)	(1.45)	(1.88)	(1.23)	(5.95)	(6.41)	(8.64)	(1.42)	(1.88)	(1.37)	(6.07)	(6.82)	(9.26)
19 Public shareholding												
- Number of shares	110,247,850	110,247,850	110,712,850	110,247,850	110,712,850	110,712,850	110,247,850	110,247,850	110,712,850	110,247,850	110,712,850	110,712,850
- Percentage of shareholding	93.62%	93.62%	94.01%	93.62%	94.01%	94.01%	93.62%	93.62%	94.01%	93.62%	94.01%	94.01%
20 Promoters and promoter group Share holding												
a) Pledged/Encumbered												
Number of shares	2,815,000	2,815,000	4,350,000	2,815,000	4,350,000	4,350,000	2,815,000	2,815,000	4,350,000	2,815,000	4,350,000	4,350,000
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	37.44%	37.44%	61.67%	37.44%	61.67%	61.67%	37.44%	37.44%	61.67%	37.44%	61.67%	61.67%
Percentage of shares(as a % of the total share capital of the company)	2.39%	2.39%	3.69%	2.39%	3.69%	3.69%	2.39%	2.39%	3.69%	2.39%	3.69%	3.69%
b) Non-encumbered												
Number of shares	4,704,000	4,704,000	2,704,000	4,704,000	2,704,000	2,704,000	4,704,000	4,704,000	2,704,000	4,704,000	2,704,000	2,704,000
Percentage of shares(as a % of the total shareholding of promoter and promoter group)	62.56%	62.56%	38.33%	62.56%	38.33%	38.33%	62.56%	62.56%	38.33%	62.56%	38.33%	38.33%
Percentage of shares (as a % of the total share capital of the company)	3.99%	3.99%	2.30%	3.99%	2.30%	2.30%	3.99%	3.99%	2.30%	3.99%	2.30%	2.30%



CRANES SOFTWARE INTERNATIONAL LIMITED
Segment Wise Revenue, Results & Capital Employed

(Rs. in lakh)

Particulars	3 Months Ended		9 Months Ended		Year Ended	3 Months Ended		9 Months Ended		Year Ended		
	Unaudited		Unaudited		Audited	Unaudited		Unaudited		Audited		
	31.12.2011	30.09.2011	31.12.2010	31.12.2010	31.03.2011	31.12.2011	30.09.2011	31.12.2010	31.12.2010	31.03.2011		
	Standalone					Consolidated						
1 Segment Revenue												
(a) International	314.92	225.65	377.30	739.03	856.30	1,179.07	6,907.90	6,640.08	5,892.79	19,399.36	16,700.50	22,146.90
(b) Domestic	283.91	476.49	403.25	1,023.51	1,140.11	1,611.60	318.76	548.61	482.35	1,162.38	1,360.13	1,892.23
Total	598.82	702.14	780.55	1,762.54	1,996.41	2,790.68	7,226.65	7,188.69	6,375.14	20,561.74	18,060.63	24,039.13
Less: Inter Segment Revenue			-	-	-	-	-	-	-	-	-	-
Net sales/Income From Operations	598.82	702.14	780.55	1,762.54	1,996.41	2,790.68	7,226.65	7,188.69	6,375.14	20,561.74	18,060.63	24,039.13
2 Segment Results (Profit)(+)/ Loss (-) before tax and interest from Each segment)												
(a) International	(7,493.04)	(361.81)	(32.24)	(6,930.55)	(3,397.57)	(2,209.36)	(13,543.42)	(1,027.31)	(200.69)	(15,653.80)	(3,809.57)	(5,897.53)
(b) Domestic	(6,755.24)	(764.01)	(34.46)	(9,598.27)	(319.68)	(3,019.83)	(624.95)	(84.88)	(16.43)	(937.95)	(310.26)	(503.89)
Total	(14,248.28)	(1,125.82)	(66.70)	(16,528.82)	(3,717.25)	(5,229.19)	(14,168.37)	(1,112.19)	(217.12)	(16,591.75)	(4,119.83)	(6,401.42)
Less: i) Interest	2,996.83	2,009.72	1,750.00	6,403.93	5,197.77	7,615.11	3,056.10	2,011.19	1,790.38	6,476.63	5,375.51	7,858.32
ii) Other Un-allocable Expenditure net off				-	-	-	-	-	-	-	-	-
(iii) Un-allocable income	0.88	-	2.43	0.88	4.04	17.24	37.32	2.68	16.51	42.18	72.94	290.37
Total Profit Before Tax	(17,244.23)	(3,135.54)	(1,814.27)	(22,931.87)	(8,910.98)	(12,827.06)	(17,187.15)	(3,120.70)	(1,990.99)	(23,026.20)	(9,422.40)	(13,969.37)
3 Capital Employed (Segment assets - Segment Liabilities)												
(a) International	54,323.63	47,126.29	95,457.38	54,323.63	95,457.38	80,825.51	76,365.41	26,107.18	95,297.14	76,365.41	95,297.14	80,658.84
(b) Domestic	18,127.20	15,725.52	22,391.24	18,127.20	22,391.24	18,959.07	25,482.30	8,711.68	24,724.45	25,482.30	24,724.45	18,919.98
Total	72,450.82	62,851.82	117,848.62	72,450.82	117,848.62	99,784.58	101,847.71	34,818.86	120,021.59	101,847.71	120,021.59	99,578.82



